

### CHIEF GROWTH OFFICER

**Republic** is not your average design firm. Driven by the journey, we utilize an explorative process that connects all the right people around the table. Our desire to produce thoughtful and engaging projects is at the heart of everything we do.

If you've met our team, visited our studio, or checked out our social media posts, you know we are unique. Dedicated to elevating and maintaining the health and wellbeing of our team, the studio is decked out with fitness equipment, the kitchen is stocked with healthy snacks, and work areas range from cozy café style lounge spaces to ergonomically friendly sit/stand desks. While the studio is an inviting and creative space, our work can happen anywhere – we allow for remote work and flexible schedules. These are just a few of the things that make us different. We also have social groups, monthly team events, and so much more.

The **Chief Growth Officer** will be responsible for expanding the Republic brand, establishing new partnerships, and fostering existing relationships. This role includes:

- Collaborating firm-wide on short and long-term strategic planning;
- Meeting with clients to identify project needs;
- Developing proposals that meet client needs;
- Fostering existing client, external consultant, and firm-wide relationships;
- Supporting project teams to ensure client requirements are clearly addressed and outlined in project plan; and
- Having a 'seat at the table' and reporting directly to the Founder, CEO.

Preference will be given to a well-rounded architect, engineer, or interior designer, or construction professional who is a visionary leader with a progressive mindset and a unique blend of knowledge and skills. The ideal candidate will:

- Have thorough understanding and knowledge of design and construction processes across a wide breadth of typologies;
- Be inspiring and respected in the AEC community;
- Have a solid background in AEC industry practice to effectively plan long-term business initiatives;
- Be a hunter who thrives on meeting potential clients and offering valued solutions;
- Be a closer, with an ability to articulate Republic's unique value proposition to close on new opportunities; and
- Have a certain charismatic and dynamic *je ne sais quoi!*

Tell us why you're our next **Chief Growth Officer**. Send your resume to: [careers@republicarchitecture.ca](mailto:careers@republicarchitecture.ca)