

## Chief Growth Officer

### About Republic

**Republic Architecture Inc.** is a creative and inclusive team. We are passionate about our work and committed to a collaborative approach to design and practice. Driven by the journey, we utilize an explorative process that connects all the right people around the table. Our desire to produce thoughtful and sustainable projects that engage the public is at the heart of everything we do.

### Position

We are looking to add a **Chief Growth Officer** to our growing team to build on the Republic brand and effectively plan business initiatives to further grow Republic. This position includes:

- Building creative new partnerships on a national and international scale;
- Tracking AEC market opportunities and projecting future anticipated trends;
- Fostering existing client, external consultant, and firm-wide relationships;
- Collaborating firm-wide on short and long-term strategic planning; and
- Having a 'seat at the table' and reporting directly to the President + Founder.

### Qualifications

Preference will be given to a well-rounded architect, engineer, or interior design professional who is a visionary leader with a growth mindset and a unique blend of knowledge and skills. The ideal candidate will:

- Have insight into where the AEC industry was yesterday, and by staying ahead of emerging market trends, where the industry is expected to be tomorrow;
- Be inspiring and respected in the AEC community, building the Republic brand through broad, long-term relationships;
- Be empathic and client focused, keeping clients' needs at the centre of Republic's focus;
- Have a solid background in AEC industry practice to effectively plan long-term business initiatives;
- Be a hunter who thrives on meeting potential clients and offering valued solutions;
- Be a closer, with an ability to articulate Republic's unique value proposition to close on new opportunities; and
- Have a certain charismatic and dynamic *je ne sais quoi!*

### Apply

If you want to be a part of a growing firm based in Winnipeg that's doing work around the globe with a strong focus on Canada, we want to hear from you. Email your resume in confidence to [careers@republicarchitecture.ca](mailto:careers@republicarchitecture.ca)